



**Nexo Group LLC**  
*Where Strategy & Solutions Connect*

# ACHIEVING CYBERSECURITY COMPLIANCE

## ASSURING RESILIANCY



### WHY NEXO GROUP?

Nexo Group offers a broad range of cybersecurity services, from compliance program design and development to risk assessments and audits. We also support our clients with implementing many of the controls required to meet all of their information security requirements. Nexo Group serves as both Red and Purple Team security professionals who use offensive and defensive strategies to strengthen our clients' security postures.

### COMPLIANCE FRAMEWORKS

Whether your cybersecurity requirements come from government regulators or funding agencies, Nexo Group has deep and broad experience working with **CMMC**, **HIPAA**, **NIST**, **PCI**, **ARS**, **ISO**, and more.

### SERVED INDUSTRIES

- ✓ Healthcare
- ✓ Manufacturing
- ✓ Finance
- ✓ Defense
- ✓ Engineering
- ✓ Non-profit

### PROFESSIONAL SERVICES



#### **vCISO Services**

Virtual Chief Information Security Officer.



#### **Risk Assessment**

In-depth evaluation of vulnerabilities, threats, and organizational impact.



#### **Audit & Control Assessment**

Independent assessment of security control implementation & certification.



#### **Ethical Hacking**

Simulation of cybersecurity attacks, vulnerability & Penetration Testing.



#### **Policy & Procedure Development**



Documentation of what and how controls are implemented.





#### **Remediation Support**

Security control implementation services required for compliance.

Contact Us

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## COLLABORATION IS OUR METHODOLOGY

Nexo Group believes that a collaborative model is key to a successful consulting experience that adds value to our clients. In support of that belief, we begin our work with a thorough review of organizational strategy, goals, and process. We then work with leaders to collectively develop a solution-driven approach to address identified challenges in alignment with organizational goals and strategy. We believe that, by integrating our comprehensive knowledge and skillsets with the organizational experience of our clients, together we derive complete solutions to maximize value for their organizations. The main objective is to optimize organizational success through a client-centric cross-functional collaborative model.



## OUR CLIENTS ARE OUR COMMUNITY

Nexo Group focuses its practice on small to mid-sized businesses, and Not For Profit entities; two industry segments that historically have been underserved by progressive professional services. We provide tools previously not utilized in these segments that drive value and organization efficiency. When these tools are utilized in our collaborative model, we believe that the optimum environment for success is created. When this environment is integrated with the capabilities of our team, we deliver holistic solutions to our clients that provide a roadmap for implementation that is achievable and can be completed in a timeline that allows for organizational success.



## OUR PEOPLE ARE OUR STRENGTH

Nexo Group, LLC has an experienced team led by Jose A. Rosario III and John M. Pennell. These two individuals have tactical and leadership acumen in a wide array of industries and functional areas allowing them to provide insight to our clients in unique and innovative ways. Collectively our team has 80+ years of practical experience as implementation security practitioners, IT system design and implementors, and systems integrators. Our team members also hold industry-recognized certifications (CISM, CISSP, CISA, CMMC, & CRISC).



**José A. Rosario III, MBA**

*Principal / Owner*

Throughout his career spanning more than 25 years, **Mr. Rosario** has provided technical and leadership expertise in the assessment, development, implementation, and management of technology solutions. These efforts have generated demonstrated value for organizations of all sizes and business sectors including enterprise, manufacturing, small business, not-for-profit, and healthcare. Over the last decade, he has served as a primary strategist for his clients in optimizing business processes, cybersecurity hardening, and organizational efficiency. His core competencies include business analysis and assessment, strategic information planning, information security, data management, risk mitigation solution strategy, business case development, project valuation, and project management.





**John M. Pennell, MS**



*Principal / Owner*

**Mr. Pennell** is a dynamic leader and business strategist with demonstrated success in all aspects of executive leadership, operations and finance evidenced by a successful career that spans more than three decades. During the last 30 years, he has served as a member of multiple C-Suite Teams providing primary leadership in all aspects of organization operation and finance with demonstrated success. His core competency is streamlining technical, financial, and operation processes through the effective use of analysis, process improvement, and project management tools. A secondary competency is the generation of organization and economic value driven out of the effective management of complex, multifaceted capital projects specifically in the areas of technology and operations.

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